

Patrick M. Smith, SIOR
Vice President/Principal
Blue & Obrecht Realty

With more than thirteen years of experience, Smith represents both companies and landlords in providing customized solutions to specific real estate requirements. This includes identifying and negotiating leases with prospective tenants on behalf of building owners and investors, as well as conducting regional real estate searches when representing the interests of a company or organization.

Smith is actively involved in the purchase and sale of real estate assets and his 2021 transactional volume is expected to exceed \$10 million.

In his capacity as Vice President and Principal for Blue & Obrecht Realty, Smith has successfully completed leasing and lease renewals for a number of commercial office, medical, flex/office and industrial buildings in the Central Maryland region, as well as additional ownership and investor groups. This includes the sale of the former Fila USA building and a nearly 150,000 square foot mailing facility.

Smith earned a CoStar Power Broker Award for his work in the local market, and currently is a member of the leadership council for Living Classrooms Foundation as well as the Board of Directors for The Manor Conservancy.

He graduated from The Boys' Latin School of Maryland and St. Mary's College of Maryland.